Case Study:
TeamLogic IT –
Bellevue, Washington

HIPAA Compliance Partnership Enhances Offerings and Customer Relationships

Organization Overview

TeamLogic IT in Bellevue, Washington, provides technology solutions and managed services to a wide range of clients. To expand its offerings and meet the needs of its healthcare clients, TeamLogic IT partnered with Medcurity to deliver HIPAA compliance services, including Security Risk Analyses and policy reviews.

Challenge

One of TeamLogic IT's clients, a healthcare organization working with large state entities such as the University of Washington, placed a high priority on HIPAA compliance. While they were already ahead of many peers in awareness and preparation, they needed:

- A thorough and efficient HIPAA Security Risk Analysis.
- Comprehensive policy and IT gap analysis.
- A trusted compliance partner to provide guidance and expertise.

The client expressed concern that HIPAA compliance would be overly complex and time-consuming, and they wanted a solution that was both effective and manageable.

Solutions Implemented

By partnering with Medcurity, TeamLogic IT was able to offer a streamlined compliance process that addressed client concerns and demonstrated value. Together, they delivered:

- **HIPAA Security Risk Analysis:** A complete SRA supported by Medcurity's compliance experts.

- **Policy and IT Review:** Identification of gaps, tracked and resolved directly within the Medcurity platform.
- **Platform Usability:** A simple, clean interface that allowed the client to manage compliance activities without being overwhelmed.
- **Ongoing Support:** Continued collaboration with Medcurity to address compliance gaps and respond to evolving needs.

According to the Owner of TeamLogic IT – Bellevue:

> *"The two most important things about Medcurity are the simplicity and usability of the platform, and the fact that you can count on their team. Those are the things every TeamLogic IT owner should know."*
>
> **- Regi John**

Conclusion

Through its partnership with Medcurity, TeamLogic IT expanded its service offerings, built stronger client relationships, and delivered measurable compliance results. Medcurity's platform and expertise allowed TeamLogic IT to provide clients with efficient, effective HIPAA compliance services while reinforcing its role as a trusted technology partner.

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